



“Computacenter leverages its extensive partner ecosystem to improve the cybersecurity of its end users’ cloud environment. The company’s consulting and advisory team helps implement SDN to enhance cloud orchestration.”

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Computacenter

Overview

Computacenter is headquartered in Hatfield, UK and operates in 16 countries. It has more than 20,000 employees across over 70 global offices. In FY21 the company generated GBP 6.7 billion in revenue, with Technology Sourcing as its largest segment. Technology sourcing represents 77.2 percent of the company revenue, followed by Managed Services and professional services at 17.5 percent and 5.3 percent, respectively. Computacenter’s revenue in the UK is 27.4 percent of its total, making it an important focus region. The Apps, Cloud & Data Centre technology area represents 25 percent of Computacenter’s revenue.

Strengths

SD capabilities: Computacenter offers comprehensive design assistance that covers the technical implementation and management of SD-WAN networks from start to finish. With a range of SD-WAN services constantly improved with the latest automation capabilities, Computacenter can seamlessly link public and private cloud environments.

Robust cybersecurity: Computacenter’s Digital Trust Team has developed a robust portfolio of security solutions for its private/hybrid cloud offerings. It consists of IaaS Security, Microsoft 365 Security Operations, Secure Network Access, Secure Cloud and Domain Name System (DNS) and Internet Protocol (IP) Address Management. Computacenter has six

network operation centres (NOCs), with one in the UK. The NOCs oversee the management and connectivity of the data centres and complement Computacenter’s cybersecurity capabilities.

Partnerships and alliances: Computacenter maintains deep partnerships with key hyperscalers and ISVs, including RedHat, Dell, Cisco, HP, IBM, Lenovo, VMware and Nutanix. The company leverages its partnerships to integrate tooling unique to clients’ production environments and co-create turnkey solutions. Two platforms engineered through this co-creation were the Hyperscale Configuration and Automation Platform (HCAP) and Smart Hub, the latter being an asset management platform.

Caution

Many of Computacenter’s services are white-labelled solutions. The company can improve its AIOps capabilities to remain at par with its competitors. It is also building a repository of automation blueprints which could potentially improve cloud migration and transformation.